

Roll No.

Total No. of Pages : 02

**SECTION - B**

Total No. of Questions : 09

BHMCT (Sem.-8)  
**COMPUTER APPLICATIONS AND MIS**  
Subject Code : BH-410  
M.Code : 14593  
Date of Examination : 28-04-2025

Time : 3 Hrs.

Max. Marks : 30

**INSTRUCTION TO CANDIDATES :**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying  $2\frac{1}{2}$  (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

**SECTION - A**

1. Answer the following :
  - a) Explain any two definitions in MIS.
  - b) Explain RDBMS.
  - c) Explain SSAD.
  - d) Define Computer Network.
  - e) What is the role of System Analyst?
  - f) Write note on system.
  - g) What are different database models?
  - h) List applications of MIS in hospitality industry.
  - i) Explain the need of office automation in MIS.
  - j) Discuss the features of Local Area Network (LAN).



2. What is called MIS? Define its importance.

3. Explain the need of user development approach.

4. What is need of maintenance in MIS?

5. Describe the functionality of Decision Support System.

6. Discuss various network topologies.

**SECTION - C**

7. What is called structure of MIS? Discuss.

8. What is called SDLC? Explain its approach.

9. What is ERP? What are the objectives of ERP?

Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

BHMCT(AICTE) (Sem.-8)  
**PURCHASING & RECORD (STORES)**  
Subject Code : BH-412  
M.Code : 14594  
Date of Examination: 02-05-2025

Time : 3 Hrs.

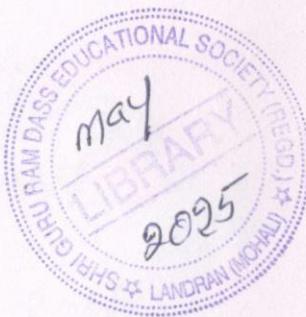
Max. Marks : 30

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**SECTION - A**

1. Write short notes on :
  - a) Storing
  - b) Standing Order
  - c) Meat tag
  - d) Issing
  - e) Blind Receiving
  - f) Daily market purchase
  - g) SPS
  - h) FIFO
  - i) Pilferage
  - j) Receiving



**SECTION - B**

2. Write a note on Managerial skills.
3. Discuss the duties of Store Manager.
4. Explain "opportunity purchase".
5. What is theoretical method?
6. Narrate the organization structure of purchasing department.

**SECTION - C**

7. Write in detail about different types of fraud by suppliers and receiving staff.
8. Write about different types of buying methods used by stores.
9. Discuss in details cycle of control for hotels.

Roll No.

Total No. of Questions : 09

Total No. of Pages : 03

BHMCT (Sem.-7,8)  
**FOREIGN LANGUAGE (FRENCH) - IV**  
Subject Code : BH-414  
M.Code : 14595  
Date of Examination: 05-05-2025

Time : 3 Hrs.

Max. Marks : 30

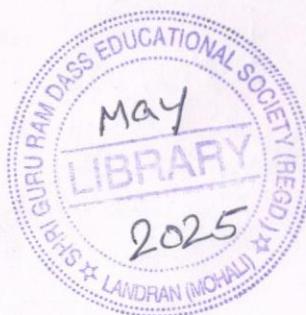
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**SECTION-A**

1. Explain :

- a. Pain au Chocolat
- b. Oui madame, evidemment!
- c. Sommelier
- d. Ne fumez pas ici
- e. Boulangerie
- f. Merci Beaucoup
- g. À bientôt
- h. Votre chambre est a deuxieme etage
- i. Le restaurant Italien
- j. Apellez un taxi.



**SECTION - B**

2. Utilisez ces mots dans une phrase:
  - a. Pendant
  - b. Dans
3. Complétez les phrases suivants avec pronoms indéfinis:
  - a. Vona savez si Jimmy organize \_\_\_\_\_ pour son anniversaire?
  - b. Tous les élèves ont-ils réussi l'examen? - Non, malheureusement, \_\_\_\_\_ ont échoué.
4. Conjuguez les verbes au plus que parfait:
  - a. Quand je suis arrivé, elle \_\_\_\_\_ (préparer) le dîner.
  - b. Il \_\_\_\_\_ (finir) ses devoirs avant de sortir avec ses amis.
5. Formes des phrases avec:
  - a. Ici
  - b. Loin
6. Faites l'accords avec des adjectifs:
  - a. Lyon est une \_\_\_\_\_ ville de France. (grand)
  - b. Jamie est très \_\_\_\_\_. (sympathique)

**SECTION - C**

7. Formes des phrases avec:
  - a. Parce que
  - b. Comme

8. Lisez le dialogue et répondez aux questions :

Un client : Bonjour, Mademoiselle..... Est ce qu'il vous reste deux chambres, pour cinq nuits ?

La réceptionniste : Bonjour, Monsieur ! Oui, il y a deux chambres libres pour cinq nuits, pour une seule personne.

Les clients : Non, pour deux personnes ?

La réceptionniste : Alors, je vais vérifier. Non Monsieur, il reste une seule chambre avec un lit pour deux personnes.

Le client : Ah, bien ! Réservez cette chambre pour nous, mademoiselle.

La réceptionniste : Bien sur Monsieur.

- a) Que désire le client ?
- b) Est-il seul ?

9. Utilisez ces mots dans une phrase:

- i. Gâteaux
- ii. Chambres
- iii. Lait
- iv. Poulet
- v. Monsieur.

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Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

BHMCT (Sem.-7,8)

**SALE AND MARKETING MANAGEMENT**

Subject Code : BH-416

M.Code : 14596

Date of Examination: 19-05-2025

Time : 3 Hrs.

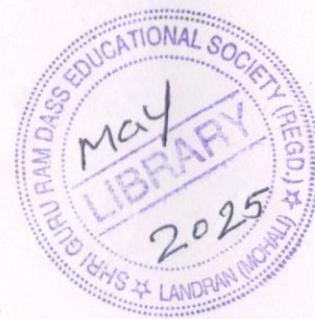
Max. Marks : 30

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3. SECTION-C contains **THREE** questions carrying **FIVE** marks each and students have to attempt any **TWO** questions.

**SECTION - A**

1. Write short notes on:
  - a) Define Marketing.
  - b) What is consolidation?
  - c) What is auditing in marketing?
  - d) What is positioning?
  - e) What is employee orientation?
  - f) What is legalized gambling?
  - g) What is marketing mix?
  - h) What is marketing plan?
  - i) What do you understand by employee union?
  - j) What do you understand by a training program?



**SECTION - B**

2. Discuss distribution methods.
3. What do you understand by media planning?
4. How important is the positioning of property?
5. Write down the important steps of orientation program.
6. How employee become unionized?

**SECTION - C**

7. How the marketing objectives are determined and how marketing plans are evaluated?
8. What is the role of management in the marketing and sales?
9. What is importance of training and how a training program is designed for marketing and sales?

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Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

BHMCT (Sem.-8)

**CONFERENCE & CONVENTION MANAGEMENT**

Subject Code : BH-418

M.Code : 14597

Date of Examination: 22-05-2025

Time : 3 Hrs.

Max. Marks : 30

**INSTRUCTION TO CANDIDATES :**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying  $2\frac{1}{2}$  (Two and Half) marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

**SECTION – A**

1. Answer the following :

- a) Define Exhibition.
- b) What is Convention?
- c) What are Subsidies?
- d) What is Publicity?
- e) What is meant by Sponsorship?
- f) What is a Generics Direct sale?
- g) What is project planning?
- h) What is Cash flow?
- i) What is Group fare?
- j) What is Transpiration?



**SECTION – B**

2. Discuss the nature of Conference markets.
3. Pen down the types of fixed and variable cost in conferences.
4. Discuss the role and importance of airline negotiation in MICE.
5. Discuss the major attributes of meeting planners.
6. Explain the impacts of convention on local and national communities.

**SECTION – C**

7. Discuss the Economic and social significance of Conventions.
8. Discuss the various steps of operations in the conference.
9. What are Trade shows and exhibitions? Discuss its principal purpose, benefits and types of shows.

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Roll No.

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BHMCT (Sem.-8)  
**FINANCIAL MANAGEMENT**  
Subject Code : BH-420  
M.Code : 14598  
Date of Examination : 26-05-2025

Time : 3 Hrs.

Max. Marks : 30

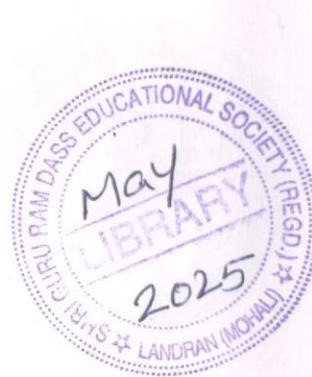
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**SECTION-A**

1. Answer briefly :

- a. What do you understand by finance function?
- b. Concept of financial planning.
- c. What is budget?
- d. What is fund flow statement?
- e. Current liabilities.
- f. What is gross working capital?
- g. Quick ratio.
- h. Capital structure.
- i. Job of financial manager
- j. Concept of operating cycle.



**SECTION - B**

2. What do you mean by financial management? Describe its scope and importance.
3. Explain the importance of capital structure planning. Briefly discuss the major factors that should be the features of an appropriate capital structure.
4. Explain briefly the sources from where any business can raise finance.
5. Discuss the importance and scope of working capital.
6. Draw the format of fund flow statement.

**SECTION - C**

7. What is budgetary control? State the main objectives of budgetary control. Explain different types of budgets.
8. Explain the different methods used for the analysis and interpretation of financial statements.
9. Given:

Current ratio: - 2.5

Liquidity ratio: - 1.5

Working capital: - Rs. 60,000

Calculate:

- a. Current liabilities
- b. Current assets
- c. Liquid assets
- d. Stock.

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Total No. of Pages : 02

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BHMCT (Sem.-7,8)

**FOOD & BEVERAGE PRODUCTION- VII**

Subject Code : BH-404

M.Code : 14590

Date of Examination : 29-05-2025

Time : 3 Hrs.

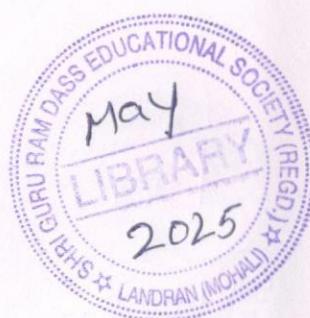
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**SECTION - A**

1. Write short notes on :
  - a) Cream
  - b) Ham
  - c) Pin wheel
  - d) Pasteurization
  - e) Gazpacho
  - f) Checkers Board
  - g) Bacon
  - h) Mousse
  - i) Terrine
  - j) Chaudfroid sauce



**SECTION - B**

2. Write down at least 10 equipments classical Cold starters with two liner description of each starter.
3. Explain the various types of sandwiches and do write its different parts.
4. Write in detail about fast food evolution and different multinational brands with descriptions.
5. What is aspic and what are the uses of chaudfroid?
6. Write a note on pork and ham.

**SECTION - C**

7. Draw the neat butchery kitchen layouts and also describe the different temperature food is kept in walk in and also explain the danger zone.
8. Explain the History of French food and its world renowned different specialties and explain salient features of French cuisine.
9. Explain the Chaudfroid and its uses in larder and define its making and precautions as well.

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BHMCT (Sem.-8)  
**FOOD & BEVERAGE SERVICE-VII**  
Subject Code : BH-408  
M.Code : 14592  
Date of Examination: 03-06-2025

Time : 3 Hrs.

Max. Marks : 30

**INSTRUCTION TO CANDIDATES :**

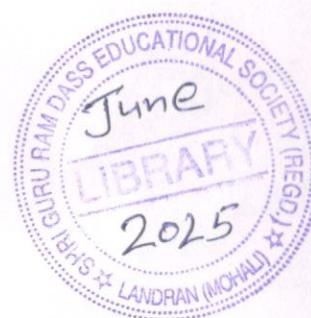
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**SECTION-A**

1. Write short notes on :

- a) Railway catering
- b) Inventory
- c) Buildup
- d) Bar display
- e) Lounge service
- f) Non- alcoholic beverages
- g) Floating
- h) Back of the bar
- i) Welfare catering
- j) Briefing.

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**SECTION - B**

2. Define butler service.
3. Explain what is carving and why does carving requires showmanship?
4. Explain in brief about different types of bar frauds.
5. What are dry stores and why are they important?
6. Write the job description of a bartender.

**SECTION - C**

7. Explain sweets trolley in detail with the help of examples.
8. Discuss the role and responsibility of supervisor towards staff.
9. Explain restaurant equipment planning in detail.

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Total No. of Pages : 02

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**BHMCT (Sem.-8)**  
**HOUSEKEEPING OPERATIONS-IV**  
Subject Code : BH-402  
M.Code : 14589  
Date of Examination : 05-06-2025

Time : 3 Hrs.

Max. Marks : 30

**INSTRUCTION TO CANDIDATES :**

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3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

**SECTION-A**

1. Write short notes on :

- a) Inventory levels
- b) Crinkle sheet
- c) Dutch wife
- d) SICO bed
- e) Johnny mop
- f) Abrasive
- g) Swabs
- h) Size of single bedsheet.
- i) Sani bin
- j) Bidet.



**SECTION-B**

2. Differentiate between shower curtain & sheer curtain.
3. Differentiate between Guest essentials & Guest expendables.
4. Differentiate between Studio bed & Murphy bed.
5. Differentiate between soapy detergent & synthetic detergent.
6. Differentiate between capital budget & operating budget.

**SECTION-C**

7. Explain any five laundry equipments briefly.
8. Calculate the staff strength of the housekeeping department of a hotel in a large city having 300 rooms.
9. List at least ten guest room and ten bathroom supplies.

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BHMCT (Sem.-8)  
**FRONT OFFICE OPERATION-VII**  
Subject Code : BH-406  
M.Code : 14591  
Date of Examination : 06-06-2025

Time : 3 Hrs.

Max. Marks : 30

**INSTRUCTIONS TO CANDIDATES :**

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**SECTION - A**

1. Write short notes on :

- a) Non guest Accounts
- b) EPABX
- c) Up-selling
- d) Types of Guest.
- e) ECO
- f) Charge Purchases
- g) Draw luggage tag
- h) Night Auditor
- i) Allowances
- j) Density Control Chart.



**SECTION - B**

2. What role does Cash and Credit control plays in tracking transactions?
3. What are various types of reservations? Write in brief.
4. What is Express check out? Brief about the procedure.
5. Write down the role of telephone exchange in hotel.
6. What are the various duties and responsibilities of Bell Boy?

**SECTION - C**

7. Discuss about the various front office vouchers used in hotels with their uses and formats.
8. Define Night Auditing and its process in details.
9. Explain Whitney system and diary system of reservation.

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